

**Industry/Occupation Mix for Management of Companies and Enterprises in Clermont County, Ohio, Baseline**

SOC	Title	Current		10-Year Demand				Total
		Empl	Regional Average Wage <sup>1</sup>	Labor Exits	Transfers	Growth	Occ	
13-2011	Accountants and Auditors	23	\$67,100	7	14	1	22	
43-4051	Customer Service Representatives	23	\$32,400	11	16	-2	26	
43-3031	Bookkeeping, Accounting, and Auditing Clerks	20	\$36,900	12	9	-1	20	
11-3031	Financial Managers	18	\$126,800	4	9	3	16	
11-1021	General and Operations Managers	18	\$115,400	4	11	1	15	
13-1199	Business Operations Specialists, All Other	17	\$65,900	5	10	1	16	
15-1121	Computer Systems Analysts	17	\$87,300	3	7	0	10	
13-1161	Market Research Analysts and Marketing Specialists	13	\$61,700	4	9	2	15	
43-1011	First-Line Supervisors of Office and Administrative Support Workers	12	\$52,000	5	7	-1	11	
15-1132	Software Developers, Applications	11	\$83,800	2	6	2	9	
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	11	\$34,400	6	5	-1	10	
13-1071	Human Resources Specialists	11	\$58,200	3	7	0	11	
43-9061	Office Clerks, General	11	\$31,100	6	6	-1	11	
13-1111	Management Analysts	10	\$75,600	3	5	0	9	
13-2051	Financial Analysts	10	\$78,200	2	6	0	9	
11-3021	Computer and Information Systems Managers	10	\$122,400	2	5	0	8	
43-6011	Executive Secretaries and Executive Administrative Assistants	10	\$51,900	5	5	-2	7	
11-9199	Managers, All Other	9	\$107,400	2	4	0	6	
15-1151	Computer User Support Specialists	8	\$49,600	2	4	0	6	
11-2021	Marketing Managers	8	\$128,900	2	5	0	7	
11-2022	Sales Managers	7	\$139,400	2	4	0	6	
15-1142	Network and Computer Systems Administrators	7	\$74,700	1	3	0	4	
43-3021	Billing and Posting Clerks	6	\$35,700	3	4	0	7	
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	6	\$74,700	2	4	0	6	
41-3099	Sales Representatives, Services, All Other	5	\$61,100	2	5	0	7	
11-3011	Administrative Services Managers	5	\$84,700	2	3	0	4	
11-3121	Human Resources Managers	5	\$108,200	1	3	0	4	
13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	5	\$66,600	1	3	0	4	
13-2072	Loan Officers	5	\$75,200	1	3	0	4	
49-9071	Maintenance and Repair Workers, General	5	\$40,000	2	3	0	5	
23-1011	Lawyers	5	\$108,500	1	1	1	3	
13-1151	Training and Development Specialists	4	\$60,900	1	3	0	4	
13-1081	Logisticians	4	\$70,400	1	3	0	4	
43-4131	Loan Interviewers and Clerks	4	\$36,700	2	3	0	4	
43-3011	Bill and Account Collectors	4	\$34,100	2	3	0	4	
17-2112	Industrial Engineers	4	\$90,100	1	2	0	3	
13-1041	Compliance Officers	4	\$60,900	1	2	0	3	
13-1022	Wholesale and Retail Buyers, Except Farm Products	4	\$55,400	2	3	0	4	
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	4	\$29,200	2	3	0	6	
11-1011	Chief Executives	4	\$204,700	1	2	-1	2	
15-1152	Computer Network Support Specialists	4	\$57,200	1	2	0	3	
13-2099	Financial Specialists, All Other	4	\$68,400	1	2	0	3	
41-3031	Securities, Commodities, and Financial Services Sales Agents	4	\$94,000	1	2	0	3	

43-5061	Production, Planning, and Expediting Clerks	3	\$49,500	1	2	0	4
13-2041	Credit Analysts	3	\$68,800	1	2	0	3
43-5081	Stock Clerks and Order Fillers	3	\$26,500	2	2	0	4
	Compensation, Benefits, and Job Analysis						
13-1141	Specialists	3	\$59,200	1	2	0	3
43-3051	Payroll and Timekeeping Clerks	3	\$41,700	1	2	0	3
11-3061	Purchasing Managers	3	\$113,200	1	2	0	3
15-1133	Software Developers, Systems Software	3	\$90,200	0	2	0	2
29-1141	Registered Nurses	3	\$62,500	1	1	0	2
15-1199	Computer Occupations, All Other	3	\$73,300	1	1	0	2
	Sales Representatives, Wholesale and						
41-4011	Manufacturing, Technical and Scientific Products	3	\$88,700	1	2	0	3
11-9111	Medical and Health Services Managers	3	\$98,000	1	1	0	2
15-1143	Computer Network Architects	3	\$94,100	0	1	0	2
11-9041	Architectural and Engineering Managers	3	\$126,800	1	1	0	2
	Human Resources Assistants, Except Payroll and						
43-4161	Timekeeping	3	\$38,900	1	2	0	3
15-2031	Operations Research Analysts	3	\$82,700	1	1	1	2
	Medical Records and Health Information						
29-2071	Technicians	3	\$42,400	1	1	0	2
15-1141	Database Administrators	3	\$81,800	1	1	0	2
	Transportation, Storage, and Distribution						
11-3071	Managers	3	\$90,700	1	1	0	2
15-1122	Information Security Analysts	2	\$81,200	0	1	1	2
17-2141	Mechanical Engineers	2	\$76,800	0	1	0	2
11-3051	Industrial Production Managers	2	\$101,600	1	1	0	2
27-3031	Public Relations Specialists	2	\$55,000	1	2	0	2
	Office and Administrative Support Workers, All						
43-9199	Other	2	\$40,900	1	1	0	2
13-2052	Personal Financial Advisors	2	\$107,300	1	1	0	2
43-5071	Shipping, Receiving, and Traffic Clerks	2	\$33,300	1	1	0	2
17-2071	Electrical Engineers	2	\$76,800	1	1	0	1
53-3032	Heavy and Tractor-Trailer Truck Drivers	2	\$44,200	1	1	0	2
43-4171	Receptionists and Information Clerks	2	\$25,200	1	1	0	2
15-1131	Computer Programmers	2	\$63,500	0	1	0	1
	Insurance Claims and Policy Processing Clerks						
43-9041	Insurance Claims and Policy Processing Clerks	2	\$37,200	1	1	0	2
43-3099	Financial Clerks, All Other	2	\$37,800	1	1	0	2
	First-Line Supervisors of Non-Retail Sales						
41-1012	Workers	2	\$77,200	1	1	0	2
11-9051	Food Service Managers	2	\$49,800	1	1	0	2
17-2199	Engineers, All Other	2	\$74,700	0	1	0	1
27-1024	Graphic Designers	2	\$48,200	1	1	0	2
33-9032	Security Guards	2	\$24,400	1	1	0	2
	Janitors and Cleaners, Except Maids and						
37-2011	Housekeeping Cleaners	2	\$25,100	1	1	0	2
41-2031	Retail Salespersons	2	\$26,300	1	1	0	2
	Property, Real Estate, and Community						
11-9141	Association Managers	2	\$61,700	1	1	0	1
	Claims Adjusters, Examiners, and Investigators						
13-1031	Claims Adjusters, Examiners, and Investigators	2	\$61,800	0	1	0	1
43-3061	Procurement Clerks	2	\$36,700	1	1	0	2
13-2061	Financial Examiners	2	\$65,300	0	1	0	1
23-2011	Paralegals and Legal Assistants	2	\$49,500	1	1	0	2
43-4151	Order Clerks	2	\$32,900	1	1	0	2
11-9021	Construction Managers	1	\$90,500	0	1	0	1
11-2031	Public Relations and Fundraising Managers	1	\$100,700	0	1	0	1
43-4011	Brokerage Clerks	1	\$42,000	0	1	0	2

49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	1	\$59,700	0	1	0	1
15-1134	Web Developers	1	\$62,600	0	1	0	1
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	1	\$32,200	1	1	0	2
11-3131	Training and Development Managers	1	\$106,000	0	1	0	1
43-9021	Data Entry Keyers	1	\$31,000	1	1	0	1
21-1093	Social and Human Service Assistants	1	\$33,400	1	1	0	1
43-3071	Tellers	1	\$24,800	1	1	0	1
43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	1	\$27,800	1	1	0	1
43-4199	Information and Record Clerks, All Other	1	\$36,500	1	1	0	1
17-2171	Petroleum Engineers	1	\$133,000	0	1	0	1
41-1011	First-Line Supervisors of Retail Sales Workers	1	\$40,000	0	1	0	1
27-1026	Merchandise Displayers and Window Trimmers	1	\$34,500	0	1	0	1
51-1011	First-Line Supervisors of Production and Operating Workers	1	\$60,800	0	1	0	1
53-3033	Light Truck or Delivery Services Drivers	1	\$34,800	0	1	0	1
53-7051	Industrial Truck and Tractor Operators	1	\$31,600	0	1	0	1
11-9151	Social and Community Service Managers	1	\$66,200	0	1	0	1
43-6013	Medical Secretaries	1	\$32,400	1	1	0	1
41-9041	Telemarketers	1	\$26,100	1	1	0	1
11-3111	Compensation and Benefits Managers	1	\$114,200	0	0	0	1
13-1051	Cost Estimators	1	\$63,900	0	1	0	1
13-2053	Insurance Underwriters	1	\$62,700	0	1	0	1
11-9121	Natural Sciences Managers	1	\$133,300	0	1	0	1
29-9011	Occupational Health and Safety Specialists	1	\$69,200	0	0	0	1
43-5032	Dispatchers, Except Police, Fire, and Ambulance	1	\$37,600	0	1	0	1
43-4071	File Clerks	1	\$29,100	0	0	0	1
19-1012	Food Scientists and Technologists	1	\$64,300	0	1	0	1
19-2031	Chemists	1	\$66,800	0	1	0	1
13-1075	Labor Relations Specialists	1	\$36,300	0	1	0	1
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	1	\$41,600	0	1	0	1
21-1021	Child, Family, and School Social Workers	1	\$40,700	0	1	0	1
17-2051	Civil Engineers	1	\$77,200	0	0	0	1
41-9022	Real Estate Sales Agents	1	\$40,800	0	0	0	1
43-4111	Interviewers, Except Eligibility and Loan	1	\$31,600	0	1	0	1
43-9011	Computer Operators	1	\$43,200	0	0	0	0
29-1051	Pharmacists	1	\$115,500	0	0	0	0
43-4041	Credit Authorizers, Checkers, and Clerks	1	\$39,200	0	0	0	1
13-2031	Budget Analysts	1	\$71,700	0	0	0	1
41-2011	Cashiers	1	\$20,200	1	1	0	1
53-3041	Taxi Drivers and Chauffeurs	1	\$22,500	0	0	0	1
41-9031	Sales Engineers	1	\$94,300	0	1	0	1
39-9021	Personal Care Aides	1	\$21,200	1	0	0	1
47-1011	First-line Supervisors of Construction Trades and Extraction Workers	1	\$59,900	0	0	0	1
53-3099	Motor Vehicle Operators, All Other	1	\$24,600	1	0	0	1
53-1031	First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	1	\$57,600	0	0	0	1
19-4031	Chemical Technicians	1	\$41,300	0	0	0	1
53-1021	First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand	1	\$49,600	0	0	0	1
13-1121	Meeting, Convention, and Event Planners	1	\$45,000	0	0	0	1
43-2011	Switchboard Operators, Including Answering Service	1	\$26,500	0	0	0	0

41-3021	Insurance Sales Agents	1	\$63,000	0	0	0	1
43-5011	Cargo and Freight Agents	1	\$42,500	0	0	0	0
27-1011	Art Directors	1	\$79,400	0	0	0	0
41-9099	Sales and Related Workers, All Other	0	\$39,800	0	0	0	1
53-7064	Packers and Packagers, Hand Combined Food Preparation and Serving	0	\$24,300	0	0	0	1
35-3021	Workers, Including Fast Food	0	\$19,100	0	0	0	1
33-9099	Protective Service Workers, All Other	0	\$30,700	0	0	0	1
	Total	564	n/a	188	322	9	519

[Source: JobsEQ®](#)

Data as of 2017Q4 unless noted otherwise

Note: Figures may not sum due to rounding.

1. Occupation wages are as of 2016 and represent the average for all Covered Employment across all industries

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