

Industry/Occupation Mix for Retail Trade in Clermont County, Ohio, Baseline

SOC	Title	Current			1-Year Demand			Total
		Empl	Wage ¹	Labor Exits	Transfers	Growth	Occ	
41-2031	Retail Salespersons	2,441	\$26,200	156	196	9	361	
41-2011	Cashiers	1,604	\$20,500	148	145	-8	285	
43-5081	Stock Clerks and Order Fillers	1,000	\$26,900	56	72	3	131	
41-1011	First-Line Supervisors of Retail Sales Workers	787	\$40,600	29	53	-1	81	
49-3023	Automotive Service Technicians and Mechanics	266	\$39,900	9	16	1	25	
43-4051	Customer Service Representatives	264	\$32,900	14	20	2	36	
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	200	\$30,000	10	18	2	31	
53-7064	Packers and Packagers, Hand	162	\$24,400	10	12	-3	20	
41-2022	Parts Salespersons	150	\$29,100	6	12	0	18	
29-2052	Pharmacy Technicians	149	\$28,400	5	7	1	12	
11-1021	General and Operations Managers	145	\$117,600	3	9	0	12	
53-3033	Light Truck or Delivery Services Drivers	137	\$34,400	6	9	0	14	
43-1011	First-Line Supervisors of Office and Administrative Support Workers	134	\$54,100	5	8	-1	12	
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	130	\$19,300	12	12	1	25	
43-3031	Bookkeeping, Accounting, and Auditing Clerks	117	\$38,400	7	6	-1	12	
43-5071	Shipping, Receiving, and Traffic Clerks	106	\$32,800	4	7	1	11	
43-9061	Office Clerks, General	103	\$32,300	6	6	-1	11	
29-1051	Pharmacists	95	\$115,600	2	2	0	4	
35-2021	Food Preparation Workers	91	\$21,900	7	8	0	16	
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	85	\$25,200	5	5	-1	10	
49-3093	Tire Repairers and Changers	77	\$26,500	3	7	-1	9	
41-3099	Sales Representatives, Services, All Other	73	\$59,200	2	6	-1	8	
53-7061	Cleaners of Vehicles and Equipment	72	\$22,500	4	7	1	11	
51-3021	Butchers and Meat Cutters	67	\$32,300	3	5	0	8	
53-3031	Driver/Sales Workers	64	\$23,300	3	4	0	7	
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	56	\$35,200	3	3	-1	5	
41-2021	Counter and Rental Clerks	52	\$26,700	3	4	0	7	
11-2022	Sales Managers	49	\$142,500	1	3	0	5	
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	48	\$60,800	2	3	0	4	
41-9091	Door-to-Door Sales Workers, News and Street Vendors, and Related Workers	46	\$21,800	3	2	0	5	
43-4151	Order Clerks	45	\$33,100	2	3	0	5	
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	40	\$71,300	1	3	0	4	
53-6031	Automotive and Watercraft Service Attendants	40	\$23,400	2	4	0	6	
51-3011	Bakers	34	\$26,900	2	3	0	4	
53-3032	Heavy and Tractor-Trailer Truck Drivers	31	\$43,300	1	2	0	3	
27-1026	Merchandise Displayers and Window Trimmers	29	\$36,400	2	3	1	5	
13-1022	Wholesale and Retail Buyers, Except Farm Products	29	\$66,200	1	2	0	3	
51-2099	Assemblers and Fabricators, All Other	27	\$32,400	1	2	0	3	
49-3021	Automotive Body and Related Repairers	27	\$43,900	1	2	0	3	
33-9032	Security Guards	27	\$25,300	2	2	1	5	
41-9099	Sales and Related Workers, All Other	27	\$34,600	1	2	0	3	

53-7051	Industrial Truck and Tractor Operators	26	\$33,000	1	2	0	3
29-2081	Opticians, Dispensing	24	\$37,700	1	1	0	2
35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	24	\$19,300	3	2	0	5
49-9071	Maintenance and Repair Workers, General	24	\$40,300	1	1	0	3
41-1012	First-Line Supervisors of Non-Retail Sales Workers	21	\$73,800	1	1	0	2
43-4171	Receptionists and Information Clerks	21	\$26,400	1	1	0	3
39-2021	Nonfarm Animal Caretakers	20	\$21,900	1	2	0	3
27-1023	Floral Designers	19	\$27,500	1	1	0	2
13-2011	Accountants and Auditors	18	\$67,400	1	1	0	2
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	18	\$33,300	1	2	0	3
49-9099	Installation, Maintenance, and Repair Workers, All Other	17	\$36,100	1	1	0	2
13-1161	Market Research Analysts and Marketing Specialists	16	\$63,100	1	1	0	2
43-3021	Billing and Posting Clerks	15	\$37,400	1	1	0	2
49-2011	Computer, Automated Teller, and Office Machine Repairers	15	\$33,700	1	1	0	1
35-2015	Cooks, Short Order	15	\$20,800	1	1	0	2
49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	14	\$29,100	1	1	0	2
53-3041	Taxi Drivers and Chauffeurs	14	\$23,000	1	1	0	1
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	14	\$44,900	0	1	0	1
51-1011	First-Line Supervisors of Production and Operating Workers	14	\$61,800	0	1	0	1
31-9095	Pharmacy Aides	13	\$28,300	1	1	0	2
13-2072	Loan Officers	13	\$73,100	0	1	0	1
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	12	\$38,600	1	1	0	1
13-1071	Human Resources Specialists	12	\$60,900	0	1	0	2
15-1134	Web Developers	12	\$57,700	0	1	0	1
37-3011	Landscaping and Groundskeeping Workers	12	\$27,900	1	1	0	2
39-5012	Hairdressers, Hairstylists, and Cosmetologists	11	\$26,700	2	2	1	4
53-1021	First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand	11	\$53,400	0	1	0	1
41-9041	Telemarketers	11	\$25,700	1	1	0	2
53-3099	Motor Vehicle Operators, All Other	11	\$26,700	1	1	0	2
13-1199	Business Operations Specialists, All Other	10	\$65,800	0	1	0	1
15-1151	Computer User Support Specialists	10	\$47,400	0	1	0	1
49-9098	Helpers--Installation, Maintenance, and Repair Workers	10	\$35,700	1	1	0	1
41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products First-Line Supervisors of Protective Service Workers, All Other	9	\$80,600	0	1	0	1
33-1099	Food Processing Workers, All Other	9	\$42,100	0	0	0	1
51-3099	Photographic Process Workers and Processing Machine Operators	8	\$28,100	0	1	0	1
51-9151	Financial Managers	8	\$36,800	0	1	0	1
11-3031	Bus and Truck Mechanics and Diesel Engine Specialists	8	\$128,600	0	0	0	1
49-3031	Graphic Designers	8	\$47,000	0	1	0	1
27-1024	Graphic Designers	8	\$49,300	0	1	0	1
53-6021	Parking Lot Attendants	8	\$21,000	1	1	0	1
49-9031	Home Appliance Repairers	8	\$45,900	0	0	0	1
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	7	\$34,300	0	0	0	1

15-1132	Software Developers, Applications	7	\$87,700	0	0	0	1
13-1051	Cost Estimators	7	\$65,800	0	1	0	1
11-3011	Administrative Services Managers	7	\$91,500	0	0	0	1
25-3021	Self-Enrichment Education Teachers	7	\$34,100	0	0	0	1
11-9199	Managers, All Other	7	\$107,500	0	0	0	1
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	7	\$25,900	0	1	0	1
51-3022	Meat, Poultry, and Fish Cutters and Trimmers	7	\$24,600	0	1	0	1
43-5061	Production, Planning, and Expediting Clerks	7	\$47,800	0	1	0	1
33-9099	Protective Service Workers, All Other	6	\$33,800	1	1	0	2
43-5032	Dispatchers, Except Police, Fire, and Ambulance	6	\$40,300	0	0	0	1
43-9021	Data Entry Keyers	6	\$32,500	0	0	0	1
43-4199	Information and Record Clerks, All Other	6	\$38,400	0	0	0	1
13-1151	Training and Development Specialists	6	\$59,000	0	0	0	1
43-3051	Payroll and Timekeeping Clerks	6	\$41,500	0	0	0	1
53-1031	First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	6	\$53,200	0	0	0	1
43-2011	Switchboard Operators, Including Answering Service	6	\$24,600	0	0	0	1
51-9083	Ophthalmic Laboratory Technicians	6	\$34,100	0	0	0	1
43-3011	Bill and Account Collectors	6	\$33,800	0	0	0	1
43-6011	Executive Secretaries and Executive Administrative Assistants	6	\$53,100	0	0	0	1
11-1011	Chief Executives	6	\$203,000	0	0	0	0
39-3099	Entertainment Attendants and Related Workers, All Other	6	\$26,600	1	1	0	1
49-9063	Musical Instrument Repairers and Tuners	6	\$38,000	0	0	0	1
35-3031	Waiters and Waitresses	6	\$20,100	0	1	0	1
51-6031	Sewing Machine Operators	6	\$26,000	0	0	0	1
43-3061	Procurement Clerks	5	\$37,300	0	0	0	1
27-1025	Interior Designers	5	\$50,800	0	0	0	1
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	5	\$40,700	0	0	0	1
47-2031	Carpenters	5	\$42,900	0	0	0	1
51-9071	Jewelers and Precious Stone and Metal Workers	5	\$33,700	0	0	0	1
43-4071	File Clerks	5	\$32,300	0	0	0	1
49-2097	Electronic Home Entertainment Equipment Installers and Repairers	5	\$30,000	0	0	0	0
35-2011	Cooks, Fast Food	5	\$19,800	0	0	0	1
49-2096	Electronic Equipment Installers and Repairers, Motor Vehicles	5	\$34,500	0	0	0	0
51-9111	Packaging and Filling Machine Operators and Tenders	5	\$32,300	0	0	0	1
13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	5	\$66,000	0	0	0	0
49-3052	Motorcycle Mechanics	5	\$34,200	0	0	0	0
15-1142	Network and Computer Systems Administrators	4	\$76,600	0	0	0	0
43-9199	Office and Administrative Support Workers, All Other	4	\$41,500	0	0	0	1
53-7199	Material Moving Workers, All Other	4	\$30,600	0	0	0	1
49-9091	Coin, Vending, and Amusement Machine Servicers and Repairers	4	\$31,600	0	0	0	0
51-3092	Food Batchmakers	4	\$32,100	0	0	0	1
47-2121	Glaziers	4	\$37,800	0	0	0	0
49-3091	Bicycle Repairers	4	\$27,900	0	0	0	1

11-2021	Marketing Managers	4	\$120,900	0	0	0	0
29-1041	Optometrists	4	\$111,100	0	0	0	0
11-3021	Computer and Information Systems Managers	4	\$125,000	0	0	0	0
35-2014	Cooks, Restaurant	4	\$22,300	0	0	0	1
49-9011	Mechanical Door Repairers	4	\$36,800	0	0	0	0
29-2092	Hearing Aid Specialists	4	\$50,200	0	0	0	0
49-3092	Recreational Vehicle Service Technicians	3	\$38,100	0	0	0	0
15-1121	Computer Systems Analysts	3	\$84,700	0	0	0	0
51-2092	Team Assemblers	3	\$32,500	0	0	0	0
	First-Line Supervisors of Personal Service						
39-1021	Workers	3	\$37,900	0	0	0	1
43-4131	Loan Interviewers and Clerks	3	\$35,700	0	0	0	0
35-9021	Dishwashers	3	\$19,600	0	0	0	1
51-9122	Painters, Transportation Equipment	3	\$42,300	0	0	0	0
11-3061	Purchasing Managers	3	\$114,500	0	0	0	0
27-4021	Photographers	3	\$35,300	0	0	0	0
	Transportation, Storage, and Distribution						
11-3071	Managers	3	\$92,700	0	0	0	0
39-5094	Skincare Specialists	3	\$44,500	0	0	0	0
27-3099	Media and Communication Workers, All Other	3	\$30,800	0	0	0	0
51-6052	Tailors, Dressmakers, and Custom Sewers	3	\$34,900	0	0	0	1
41-9011	Demonstrators and Product Promoters	3	\$24,600	0	0	0	1
51-9199	Production Workers, All Other	3	\$35,000	0	0	0	0
15-1133	Software Developers, Systems Software	2	\$92,600	0	0	0	0
13-1111	Management Analysts	2	\$76,600	0	0	0	0
27-3031	Public Relations Specialists	2	\$59,900	0	0	0	0
	Securities, Commodities, and Financial Services						
41-3031	Sales Agents	2	\$84,600	0	0	0	0
43-4041	Credit Authorizers, Checkers, and Clerks	2	\$37,600	0	0	0	0
33-9021	Private Detectives and Investigators	2	\$38,400	0	0	0	0
39-2011	Animal Trainers	2	\$24,200	0	0	0	0
15-1152	Computer Network Support Specialists	2	\$55,800	0	0	0	0
15-1199	Computer Occupations, All Other	2	\$78,300	0	0	0	0
43-9011	Computer Operators	2	\$42,000	0	0	0	0
49-3051	Motorboat Mechanics and Service Technicians	2	\$33,700	0	0	0	0
	Farm Equipment Mechanics and Service						
49-3041	Technicians	2	\$38,500	0	0	0	0
43-9071	Office Machine Operators, Except Computer	2	\$29,900	0	0	0	0
15-1131	Computer Programmers	2	\$63,200	0	0	0	0
13-1081	Logisticians	2	\$69,800	0	0	0	0
11-9051	Food Service Managers	2	\$52,200	0	0	0	0
13-2041	Credit Analysts	2	\$73,000	0	0	0	0
11-3121	Human Resources Managers	2	\$112,400	0	0	0	0
43-5021	Couriers and Messengers	2	\$30,000	0	0	0	0
51-9031	Cutters and Trimmers, Hand	2	\$30,700	0	0	0	0
51-9198	Helpers--Production Workers	2	\$30,400	0	0	0	0
47-2041	Carpet Installers	2	\$49,300	0	0	0	0
35-2012	Cooks, Institution and Cafeteria	2	\$25,500	0	0	0	0
35-1011	Chefs and Head Cooks	2	\$42,100	0	0	0	0
27-1011	Art Directors	2	\$83,500	0	0	0	0
51-7011	Cabinetmakers and Bench Carpenters	1	\$35,400	0	0	0	0
49-9062	Medical Equipment Repairers	1	\$54,700	0	0	0	0
15-1143	Computer Network Architects	1	\$90,100	0	0	0	0
	First-line Supervisors of Construction Trades and						
47-1011	Extraction Workers	1	\$62,100	0	0	0	0
43-3099	Financial Clerks, All Other	1	\$37,500	0	0	0	0
39-3091	Amusement and Recreation Attendants	1	\$20,000	0	0	0	0

	Manufactured Building and Mobile Home						
49-9095	Installers	1	\$30,300	0	0	0	0
49-9043	Maintenance Workers, Machinery	1	\$45,700	0	0	0	0
47-2061	Construction Laborers	1	\$37,700	0	0	0	0
29-1126	Respiratory Therapists	1	\$54,500	0	0	0	0
27-3043	Writers and Authors	1	\$44,300	0	0	0	0
	Electric Motor, Power Tool, and Related						
49-2092	Repairers	1	\$57,100	0	0	0	0
13-2051	Financial Analysts	1	\$80,600	0	0	0	0
13-2099	Financial Specialists, All Other	1	\$69,400	0	0	0	0
	First-Line Supervisors of Landscaping, Lawn						
37-1012	Service, and Groundskeeping Workers	1	\$43,800	0	0	0	0
15-2031	Operations Research Analysts	1	\$83,300	0	0	0	0
51-4041	Machinists	1	\$45,100	0	0	0	0
13-1041	Compliance Officers	1	\$62,500	0	0	0	0
11-2011	Advertising and Promotions Managers	1	\$98,200	0	0	0	0
51-5112	Printing Press Operators	1	\$35,600	0	0	0	0
15-1141	Database Administrators	1	\$85,000	0	0	0	0
29-1141	Registered Nurses	1	\$63,500	0	0	0	0
51-4121	Welders, Cutters, Solderers, and Brazers	1	\$40,300	0	0	0	0
31-9099	Healthcare Support Workers, All Other	1	\$31,800	0	0	0	0
	Food and Tobacco Roasting, Baking, and Drying						
51-3091	Machine Operators and Tenders	1	\$29,300	0	0	0	0
45-2041	Graders and Sorters, Agricultural Products	1	\$24,500	0	0	0	0
35-2019	Cooks, All Other	1	\$26,100	0	0	0	0
27-3041	Editors	1	\$45,800	0	0	0	0
	Medical Records and Health Information						
29-2071	Technicians	1	\$43,000	0	0	0	0
	Mixing and Blending Machine Setters, Operators,						
51-9023	and Tenders	1	\$40,900	0	0	0	0
29-2091	Orthotists and Prosthetists	1	\$64,300	0	0	0	0
51-9197	Tire Builders	1	\$42,400	0	0	0	0
	Woodworking Machine Setters, Operators, and						
51-7042	Tenders, Except Sawing	1	\$29,700	0	0	0	0
31-9092	Medical Assistants	1	\$31,600	0	0	0	0
	Eligibility Interviewers, Government Programs						
43-4061	Compensation, Benefits, and Job Analysis	1	\$44,300	0	0	0	0
	Specialists						
13-1141		1	\$57,300	0	0	0	0
29-1181	Audiologists	1	\$75,700	0	0	0	0
41-9012	Models	1	\$29,700	0	0	0	0
	Construction and Related Workers, All Other						
47-4099		1	\$33,100	0	0	0	0
51-9082	Medical Appliance Technicians	1	\$40,500	0	0	0	0
23-1011	Lawyers	1	\$114,300	0	0	0	0
51-9123	Painting, Coating, and Decorating Workers	1	\$31,500	0	0	0	0
	Buyers and Purchasing Agents, Farm Products						
13-1021		1	\$66,300	0	0	0	0
27-1022	Fashion Designers	1	\$65,500	0	0	0	0
	Dining Room and Cafeteria Attendants and						
35-9011	Bartender Helpers	1	\$20,500	0	0	0	0
51-9194	Etchers and Engravers	1	\$26,800	0	0	0	0
	First-Line Supervisors of Farming, Fishing, and						
45-1011	Forestry Workers	1	\$49,900	0	0	0	0
47-2152	Plumbers, Pipefitters, and Steamfitters	1	\$49,600	0	0	0	0
	Mail Clerks and Mail Machine Operators, Except						
43-9051	Postal Service	1	\$28,700	0	0	0	0
	Textile, Apparel, and Furnishings Workers, All						
51-6099	Other	1	\$31,200	0	0	0	0
49-3022	Automotive Glass Installers and Repairers	1	\$36,400	0	0	0	0

49-9012	Control and Valve Installers and Repairers, Except Mechanical Door	1	\$62,100	0	0	0	0
45-2091	Agricultural Equipment Operators	1	\$31,500	0	0	0	0
11-9111	Medical and Health Services Managers	1	\$98,700	0	0	0	0
13-1031	Claims Adjusters, Examiners, and Investigators	1	\$62,400	0	0	0	0
53-6099	Transportation Workers, All Other	1	\$29,500	0	0	0	0
13-1121	Meeting, Convention, and Event Planners	1	\$45,700	0	0	0	0
35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	1	\$19,200	0	0	0	0
37-2012	Maids and Housekeeping Cleaners	1	\$21,900	0	0	0	0
37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	1	\$40,100	0	0	0	0
43-6013	Medical Secretaries	1	\$33,700	0	0	0	0
47-2042	Floor Layers, Except Carpet, Wood, and Hard Tiles	1	\$40,100	0	0	0	0
27-2012	Producers and Directors	1	\$52,400	0	0	0	0
51-3023	Slaughterers and Meat Packers	1	\$26,500	0	0	0	0
51-6041	Shoe and Leather Workers and Repairers	1	\$21,800	0	0	0	0
47-4031	Fence Erectors	1	\$29,300	0	0	0	0
11-3051	Industrial Production Managers	1	\$102,400	0	0	0	0
47-2044	Tile and Marble Setters	1	\$41,800	0	0	0	0
	Total	10,151	n/a	592	756	8	1,356

[Source: JobsEQ®](#)

Data as of 2018Q3 unless noted otherwise

Note: Figures may not sum due to rounding.

1. Occupation wages are as of 2017 and represent the average for all Covered Employment across all industries

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