

Industry/Occupation Mix for Wholesale Trade in Clermont County, Ohio, Baseline

SOC	Title	Current		1-Year Demand			Total
		Empl	Wage ¹	Labor Exits	Occ Transfers	Growth	
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	318	\$71,300	11	21	0	32
53-3032	Heavy and Tractor-Trailer Truck Drivers	120	\$43,300	5	7	-2	10
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	108	\$30,000	5	9	0	15
41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	78	\$80,600	3	5	0	8
43-4051	Customer Service Representatives	65	\$32,900	3	5	-1	7
43-5081	Stock Clerks and Order Fillers	59	\$26,900	3	4	0	7
11-1021	General and Operations Managers	58	\$117,600	1	3	0	4
43-9061	Office Clerks, General	54	\$32,300	3	3	-1	5
41-1012	First-Line Supervisors of Non-Retail Sales Workers	53	\$73,800	2	3	0	5
53-3033	Light Truck or Delivery Services Drivers	49	\$34,400	2	3	0	5
43-3031	Bookkeeping, Accounting, and Auditing Clerks	47	\$38,400	3	2	-1	4
43-5071	Shipping, Receiving, and Traffic Clerks	45	\$32,800	2	3	0	4
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	37	\$35,200	2	2	-1	3
53-7051	Industrial Truck and Tractor Operators	29	\$33,000	1	2	0	3
53-3031	Driver/Sales Workers	28	\$23,300	1	2	0	3
11-2022	Sales Managers	24	\$142,500	1	2	0	2
43-1011	First-Line Supervisors of Office and Administrative Support Workers	24	\$54,100	1	1	0	2
49-9041	Industrial Machinery Mechanics	23	\$51,700	1	1	0	2
41-2022	Parts Salespersons	22	\$29,100	1	2	0	3
49-9071	Maintenance and Repair Workers, General	21	\$40,300	1	1	0	2
13-2011	Accountants and Auditors	19	\$67,400	1	1	0	2
43-4151	Order Clerks	18	\$33,100	1	1	0	2
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	17	\$47,000	1	1	0	2
53-7064	Packers and Packagers, Hand	17	\$24,400	1	1	0	3
41-2011	Cashiers	16	\$20,500	1	1	-1	2
13-1161	Market Research Analysts and Marketing Specialists	16	\$63,100	0	1	0	2
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	15	\$47,800	1	1	0	1
41-2031	Retail Salespersons	15	\$26,200	1	1	0	2
51-2092	Team Assemblers	14	\$32,500	1	1	0	1
49-2011	Computer, Automated Teller, and Office Machine Repairers	14	\$33,700	1	1	0	1
49-3041	Farm Equipment Mechanics and Service Technicians	14	\$38,500	0	1	0	1
15-1151	Computer User Support Specialists	13	\$47,400	0	1	0	1
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	13	\$60,800	0	1	0	1
53-1031	First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	12	\$53,200	0	1	0	1
53-1021	First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand	11	\$53,400	0	1	0	1
51-9111	Packaging and Filling Machine Operators and Tenders	11	\$32,300	1	1	0	1

13-1022	Wholesale and Retail Buyers, Except Farm Products	10	\$66,200	0	1	0	1
43-3021	Billing and Posting Clerks	10	\$37,400	0	1	0	1
51-1011	First-Line Supervisors of Production and Operating Workers	9	\$61,800	0	1	0	1
13-1199	Business Operations Specialists, All Other	9	\$65,800	0	1	0	1
41-9031	Sales Engineers	9	\$92,100	0	1	0	1
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	9	\$40,700	0	1	0	1
13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	8	\$66,000	0	0	0	1
11-3031	Financial Managers	8	\$128,600	0	0	0	1
15-1132	Software Developers, Applications Installation, Maintenance, and Repair Workers, All Other	8	\$87,700	0	0	0	1
49-9099	All Other	8	\$36,100	0	1	0	1
41-3099	Sales Representatives, Services, All Other	8	\$59,200	0	1	0	1
27-1026	Merchandise Displayers and Window Trimmers	8	\$36,400	0	1	0	1
43-5061	Production, Planning, and Expediting Clerks	8	\$47,800	0	1	0	1
51-4041	Machinists	8	\$45,100	0	1	0	1
51-4121	Welders, Cutters, Solderers, and Brazers	8	\$40,300	0	1	0	1
43-5032	Dispatchers, Except Police, Fire, and Ambulance	7	\$40,300	0	0	0	1
41-2021	Counter and Rental Clerks	7	\$26,700	0	1	0	1
11-3071	Transportation, Storage, and Distribution Managers	7	\$92,700	0	0	0	0
15-1121	Computer Systems Analysts	7	\$84,700	0	0	0	0
51-8093	Petroleum Pump System Operators, Refinery Operators, and Gaugers	7	\$68,000	0	1	0	0
43-6011	Executive Secretaries and Executive Administrative Assistants	6	\$53,100	0	0	0	0
41-1011	First-Line Supervisors of Retail Sales Workers	6	\$40,600	0	0	0	1
49-3023	Automotive Service Technicians and Mechanics	6	\$39,900	0	0	0	1
13-1071	Human Resources Specialists	6	\$60,900	0	0	0	1
15-1142	Network and Computer Systems Administrators	6	\$76,600	0	0	0	0
11-9199	Managers, All Other	6	\$107,500	0	0	0	0
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	6	\$25,200	0	0	0	1
51-2099	Assemblers and Fabricators, All Other	5	\$32,400	0	0	0	1
15-1152	Computer Network Support Specialists	5	\$55,800	0	0	0	0
43-4171	Receptionists and Information Clerks	5	\$26,400	0	0	0	1
15-1133	Software Developers, Systems Software	5	\$92,600	0	0	0	0
11-3021	Computer and Information Systems Managers	5	\$125,000	0	0	0	0
51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	5	\$40,900	0	0	0	1
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	5	\$44,900	0	0	0	0
49-9062	Medical Equipment Repairers	5	\$54,700	0	0	0	0
13-1081	Logisticians	5	\$69,800	0	0	0	0
43-3011	Bill and Account Collectors	5	\$33,800	0	0	0	0
11-2021	Marketing Managers	5	\$120,900	0	0	0	0
11-1011	Chief Executives	4	\$203,000	0	0	0	0
11-3011	Administrative Services Managers	4	\$91,500	0	0	0	0
13-1111	Management Analysts	4	\$76,600	0	0	0	0
17-2112	Industrial Engineers	4	\$91,300	0	0	0	0
13-1051	Cost Estimators	4	\$65,800	0	0	0	0

17-2141	Mechanical Engineers	4	\$79,000	0	0	0	0
51-9199	Production Workers, All Other	4	\$35,000	0	0	0	0
53-7072	Pump Operators, Except Wellhead Pumpers	3	\$29,000	0	0	0	0
13-1151	Training and Development Specialists	3	\$59,000	0	0	0	0
53-7061	Cleaners of Vehicles and Equipment	3	\$22,500	0	0	0	0
27-1024	Graphic Designers	3	\$49,300	0	0	0	0
51-4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	3	\$34,900	0	0	0	0
41-9041	Telemarketers	3	\$25,700	0	0	0	0
53-3099	Motor Vehicle Operators, All Other	3	\$26,700	0	0	0	1
11-3061	Purchasing Managers	3	\$114,500	0	0	0	0
43-9021	Data Entry Keyers	3	\$32,500	0	0	0	0
49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	3	\$57,800	0	0	0	0
11-3051	Industrial Production Managers	3	\$102,400	0	0	0	0
43-3061	Procurement Clerks	3	\$37,300	0	0	0	0
49-2092	Electric Motor, Power Tool, and Related Repairers	2	\$57,100	0	0	0	0
15-1199	Computer Occupations, All Other	2	\$78,300	0	0	0	0
41-9099	Sales and Related Workers, All Other	2	\$34,600	0	0	0	0
53-6099	Transportation Workers, All Other	2	\$29,500	0	0	0	0
53-7011	Conveyor Operators and Tenders	2	\$34,700	0	0	0	0
49-9069	Precision Instrument and Equipment Repairers, All Other	2	\$66,500	0	0	0	0
47-2031	Carpenters	2	\$42,900	0	0	0	0
19-4031	Chemical Technicians	2	\$44,300	0	0	0	0
11-3121	Human Resources Managers	2	\$112,400	0	0	0	0
17-2071	Electrical Engineers	2	\$80,000	0	0	0	0
49-9098	Helpers--Installation, Maintenance, and Repair Workers	2	\$35,700	0	0	0	0
13-1041	Compliance Officers	2	\$62,500	0	0	0	0
53-6031	Automotive and Watercraft Service Attendants	2	\$23,400	0	0	0	0
49-9043	Maintenance Workers, Machinery	2	\$45,700	0	0	0	0
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	2	\$34,300	0	0	0	0
19-2031	Chemists	2	\$67,300	0	0	0	0
43-3051	Payroll and Timekeeping Clerks	2	\$41,500	0	0	0	0
51-7041	Sawing Machine Setters, Operators, and Tenders, Wood	2	\$30,900	0	0	0	0
13-2051	Financial Analysts	2	\$80,600	0	0	0	0
13-2041	Credit Analysts	2	\$73,000	0	0	0	0
51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	2	\$33,300	0	0	0	0
11-9041	Architectural and Engineering Managers	2	\$130,300	0	0	0	0
27-1022	Fashion Designers	2	\$65,500	0	0	0	0
15-1131	Computer Programmers	2	\$63,200	0	0	0	0
49-3011	Aircraft Mechanics and Service Technicians	1	\$80,500	0	0	0	0
15-1143	Computer Network Architects	1	\$90,100	0	0	0	0
17-3023	Electrical and Electronic Engineering Technicians	1	\$58,200	0	0	0	0
49-9012	Control and Valve Installers and Repairers, Except Mechanical Door	1	\$62,100	0	0	0	0
51-9198	Helpers--Production Workers	1	\$30,400	0	0	0	0
49-3021	Automotive Body and Related Repairers	1	\$43,900	0	0	0	0
47-2073	Operating Engineers and Other Construction Equipment Operators	1	\$50,300	0	0	0	0
43-4041	Credit Authorizers, Checkers, and Clerks	1	\$37,600	0	0	0	0
17-2072	Electronics Engineers, Except Computer	1	\$88,100	0	0	0	0

49-2098	Security and Fire Alarm Systems Installers	1	\$46,100	0	0	0	0
17-2199	Engineers, All Other	1	\$76,800	0	0	0	0
49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	1	\$29,100	0	0	0	0
49-3093	Tire Repairers and Changers	1	\$26,500	0	0	0	0
51-7042	Woodworking Machine Setters, Operators, and Tenders, Except Sawing	1	\$29,700	0	0	0	0
51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	1	\$43,300	0	0	0	0
17-2041	Chemical Engineers	1	\$82,200	0	0	0	0
51-2022	Electrical and Electronic Equipment Assemblers	1	\$40,700	0	0	0	0
53-7021	Crane and Tower Operators	1	\$45,200	0	0	0	0
51-9011	Chemical Equipment Operators and Tenders	1	\$43,400	0	0	0	0
43-9199	Office and Administrative Support Workers, All Other	1	\$41,500	0	0	0	0
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	1	\$38,600	0	0	0	0
33-9032	Security Guards	1	\$25,300	0	0	0	0
47-2061	Construction Laborers	1	\$37,700	0	0	0	0
51-5112	Printing Press Operators	1	\$35,600	0	0	0	0
15-1134	Web Developers	1	\$57,700	0	0	0	0
51-9083	Ophthalmic Laboratory Technicians	1	\$34,100	0	0	0	0
15-2031	Operations Research Analysts	1	\$83,300	0	0	0	0
13-1021	Buyers and Purchasing Agents, Farm Products	1	\$66,300	0	0	0	0
47-2111	Electricians	1	\$45,500	0	0	0	0
15-1141	Database Administrators	1	\$85,000	0	0	0	0
29-2052	Pharmacy Technicians	1	\$28,400	0	0	0	0
47-1011	First-line Supervisors of Construction Trades and Extraction Workers	1	\$62,100	0	0	0	0
17-3013	Mechanical Drafters	1	\$56,000	0	0	0	0
49-2022	Telecommunications Equipment Installers and Repairers, Except Line Installers	1	\$43,400	0	0	0	0
23-1011	Lawyers	1	\$114,300	0	0	0	0
47-5013	Service Unit Operators, Oil, Gas, and Mining	1	\$48,000	0	0	0	0
53-7199	Material Moving Workers, All Other	1	\$30,600	0	0	0	0
51-2031	Engine and Other Machine Assemblers	1	\$52,700	0	0	0	0
47-2152	Plumbers, Pipefitters, and Steamfitters	1	\$49,600	0	0	0	0
27-3031	Public Relations Specialists	1	\$59,900	0	0	0	0
53-7063	Machine Feeders and Offbearers	1	\$31,000	0	0	0	0
41-9011	Demonstrators and Product Promoters	1	\$24,600	0	0	0	0
51-8091	Chemical Plant and System Operators	1	\$57,600	0	0	0	0
27-1025	Interior Designers	1	\$50,800	0	0	0	0
13-2099	Financial Specialists, All Other	1	\$69,400	0	0	0	0
15-1122	Information Security Analysts	1	\$86,800	0	0	0	0
49-9011	Mechanical Door Repairers	1	\$36,800	0	0	0	0
29-9011	Occupational Health and Safety Specialists	1	\$69,400	0	0	0	0
43-2011	Switchboard Operators, Including Answering Service	1	\$24,600	0	0	0	0
51-9071	Jewelers and Precious Stone and Metal Workers	1	\$33,700	0	0	0	0
53-7032	Excavating and Loading Machine and Dragline Operators	1	\$42,400	0	0	0	0
17-3029	Engineering Technicians, Except Drafters, All Other	1	\$53,100	0	0	0	0
43-4071	File Clerks	1	\$32,300	0	0	0	0
37-3012	Pesticide Handlers, Sprayers, and Applicators, Vegetation	1	\$32,300	0	0	0	0

Compensation, Benefits, and Job Analysis							
13-1141	Specialists	1	\$57,300	0	0	0	0
53-6021	Parking Lot Attendants	1	\$21,000	0	0	0	0
51-3092	Food Batchmakers	1	\$32,100	0	0	0	0
53-3041	Taxi Drivers and Chauffeurs	1	\$23,000	0	0	0	0
43-9071	Office Machine Operators, Except Computer	1	\$29,900	0	0	0	0
51-9121	Coating, Painting, and Spraying Machine Setters,	1	\$32,200	0	0	0	0
47-2132	Operators, and Tenders	1	\$48,700	0	0	0	0
51-6031	Insulation Workers, Mechanical	1	\$26,000	0	0	0	0
51-9021	Sewing Machine Operators	1	\$35,000	0	0	0	0
37-3011	Crushing, Grinding, and Polishing Machine	1	\$27,900	0	0	0	0
17-3027	Setters, Operators, and Tenders	1	\$52,500	0	0	0	0
47-2211	Landscaping and Groundskeeping Workers	1	\$46,100	0	0	0	0
51-4072	Molding, Coremaking, and Casting Machine	1	\$31,200	0	0	0	0
	Setters, Operators, and Tenders, Metal and						
	Plastic	1	\$31,200	0	0	0	0
	Total	1,958	n/a	75	125	-10	190

[Source: JobsEQ®](#)

Data as of 2018Q3 unless noted otherwise

Note: Figures may not sum due to rounding.

1. Occupation wages are as of 2017 and represent the average for all Covered Employment across all industries

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